



# JAY BEE LAMINATIONS LIMITED

INVESTOR DECK FOR PUBLIC ISSUE

# DISCLAIMER

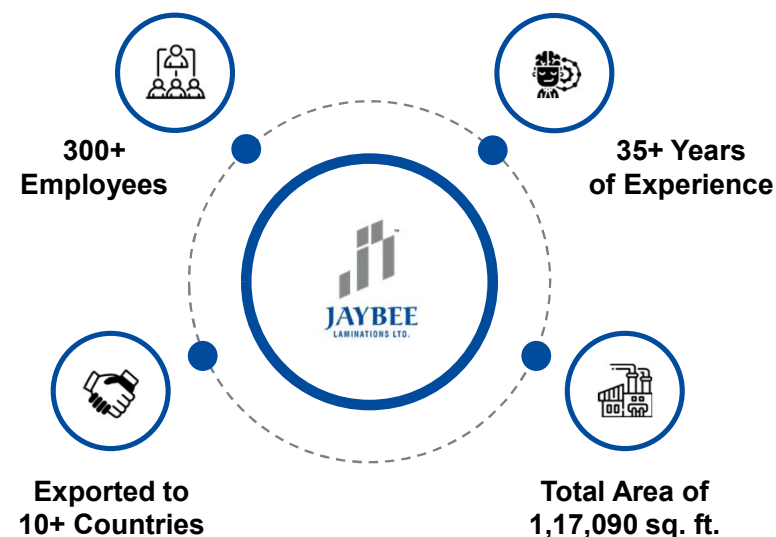


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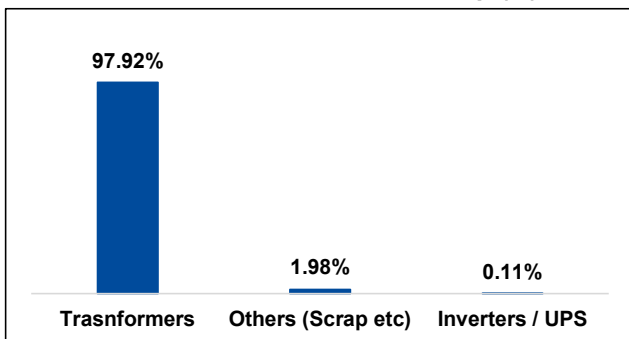
# OVERVIEW



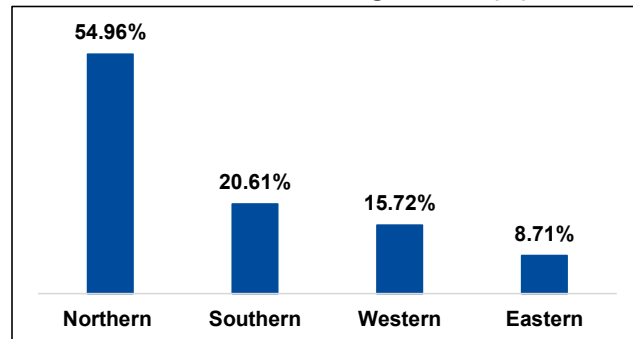
- Jay Bee Laminations Limited was established in 1988 as a manufacturer of CRGO Silicon steel cores for the emerging power & distribution transformer industry of India.
- The Company has two manufacturing units located in Noida (UP).
- The Company have developed facilities for supply of CRGO & CRNGO steel cores with applications in transformers, inverters, reactors & rectifiers.
- The Company has in-house laboratory for raw material and finished goods sample testing and in-house tooling division for blade sharpening.
- The Company's specialty is in supplying quality products at competitive pricing, with timely deliveries to its clients.



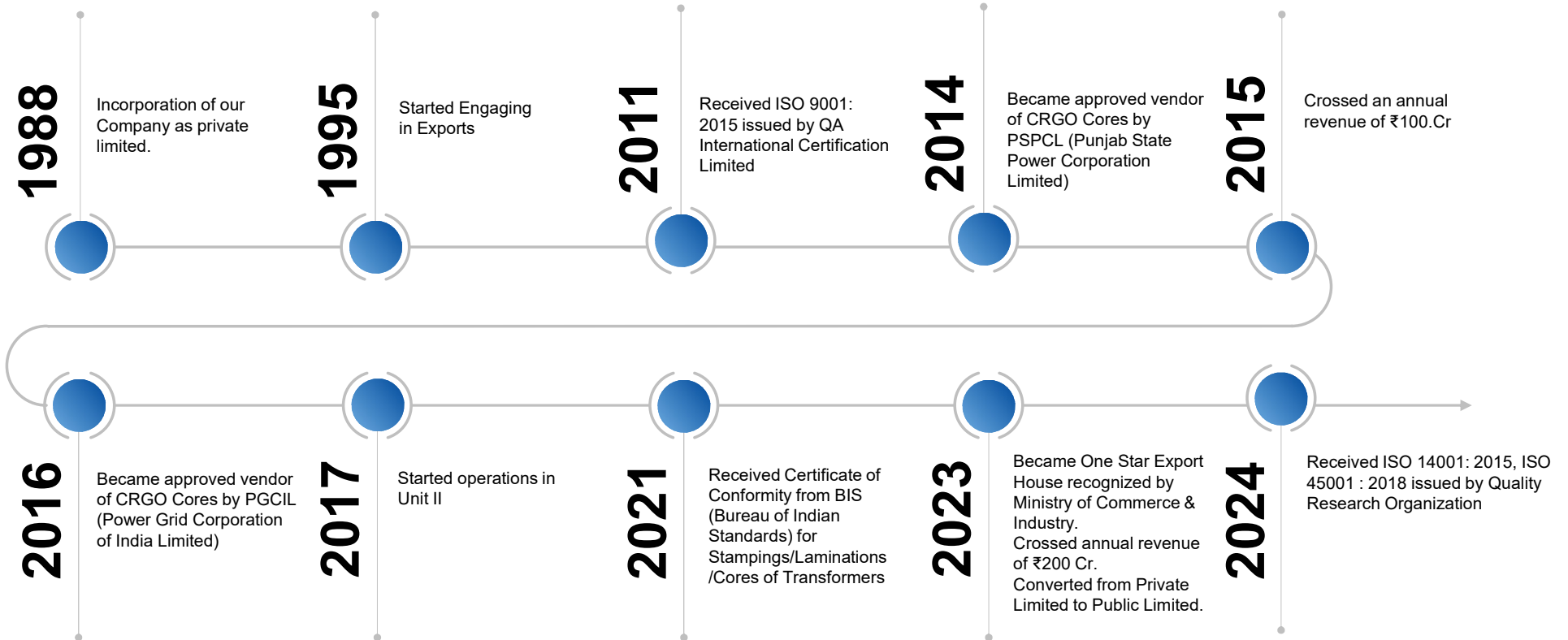
**Sector Wise Revenue Break-up (%)**



**Domestic Sales Region Wise(%)**



# MAJOR EVENTS & MILESTONES



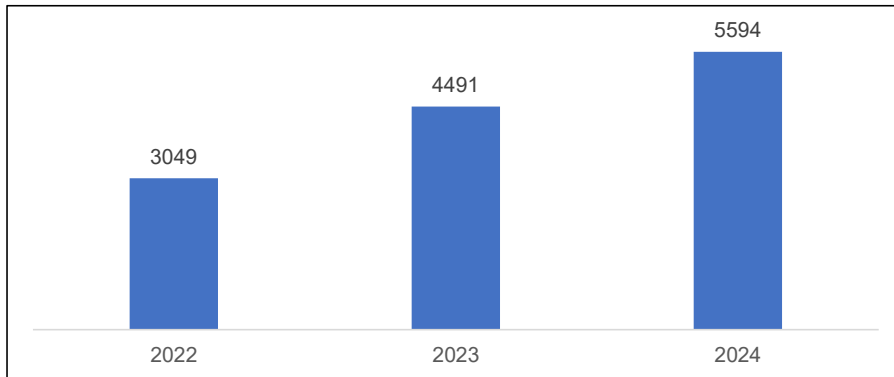
# MANUFACTURING UNITS

## UNIT 1

Located at Noida with an area of 2,812 sq meter & annual capacity of 6,600 metric tonnes.



Actual Production (Actual Metric tons per annum)

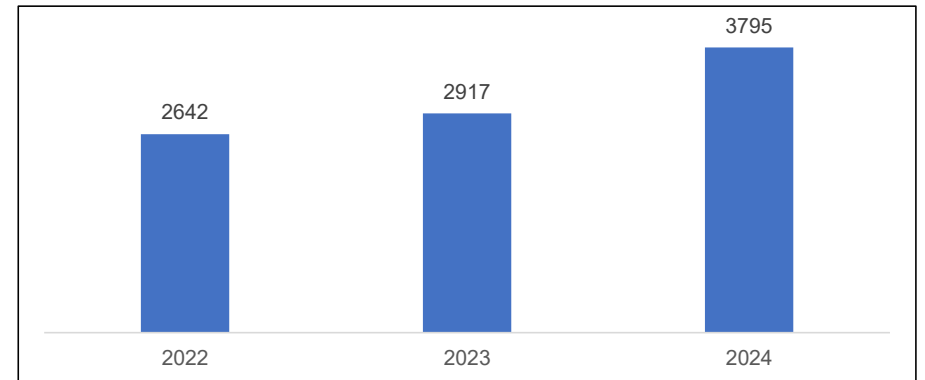


## UNIT 2

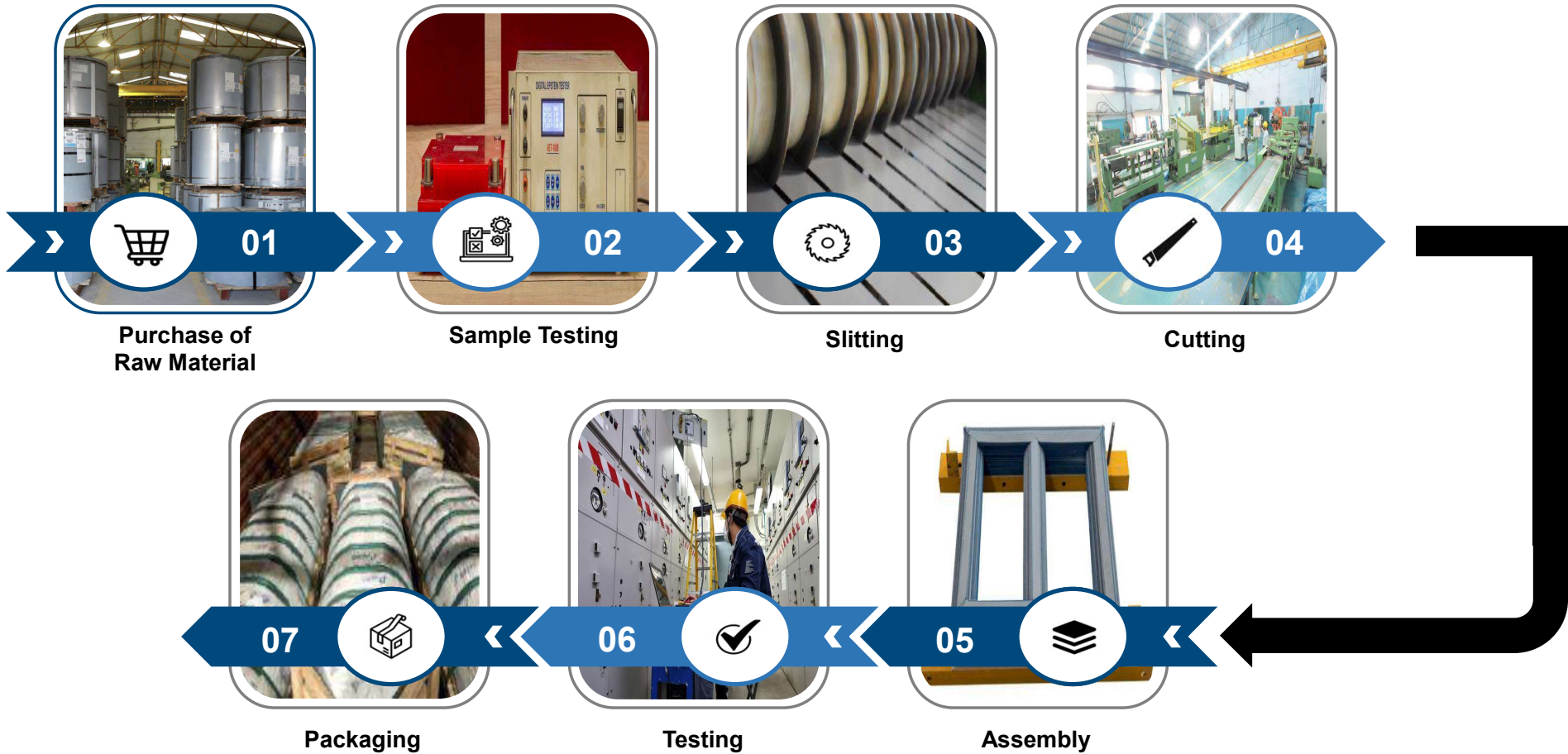
Located at Greater Noida with an area of 8,066 sq meter & annual capacity of 4,750 metric tonnes.



Actual Production (Actual Metric tons per annum)



# MANUFACTURING PROCESS



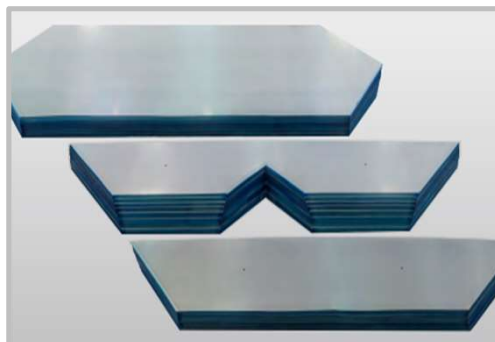
*\*Photos are only for representational purpose*



# PRODUCT OVERVIEW



Slit Coils



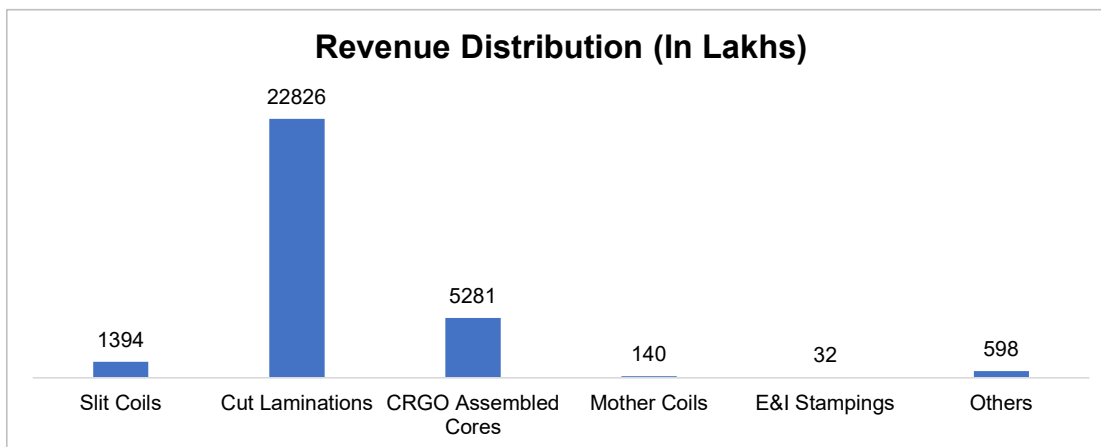
Cut Laminations



Assembled Cores



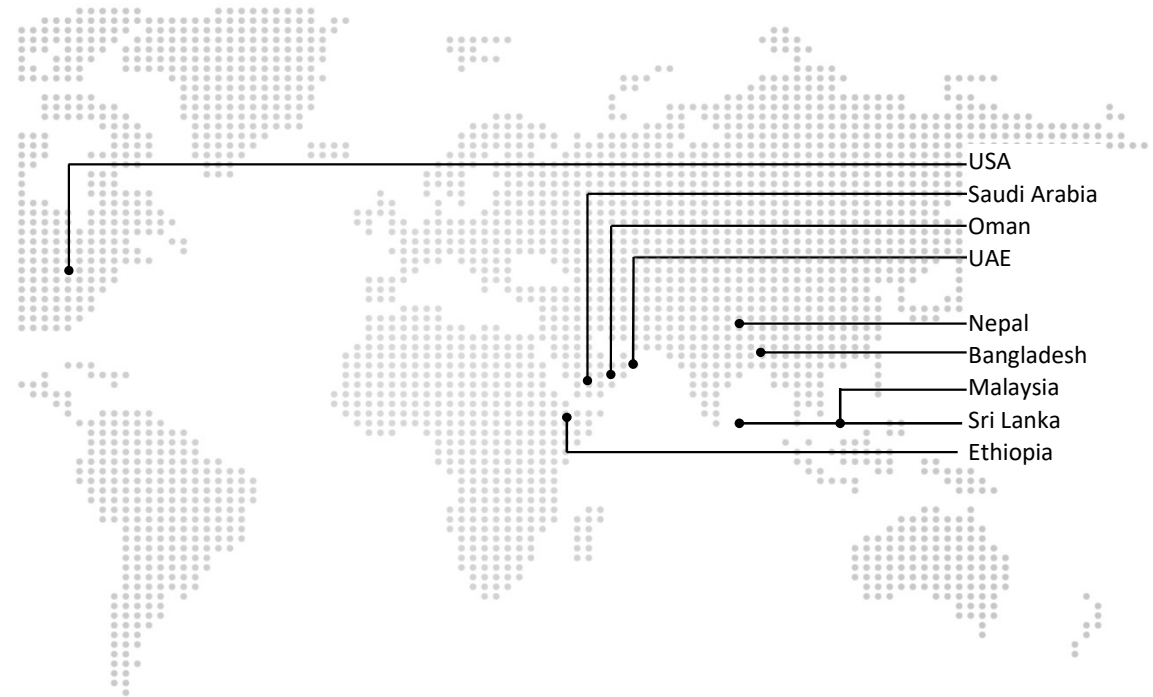
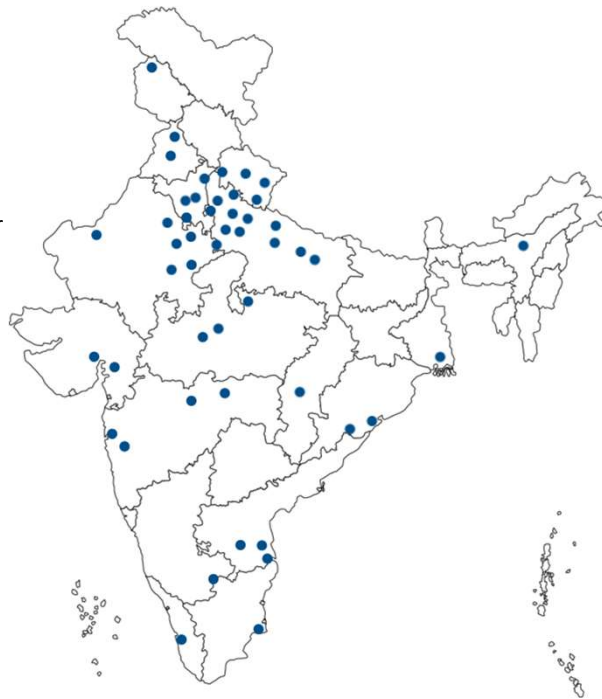
E & I Stampings



Raw Materials	Products	End Use Industry
CRGO Steel	Slit Coils	Power & Distribution transformers
	Cut Laminations	
	Assembled Cores	
	Mother Coils	
CRNGO Steel	E & I Stampings	UPS & Inverters

# OUR PRESENCE

- |               |              |
|---------------|--------------|
| Srinagar      | Lucknow      |
| Jammu         | Amethi       |
| Jalandhar     | Prayagraj    |
| Chandigarh    | Guwahati     |
| Roorkee       | Kolkata      |
| Haridwar      | Cuttak       |
| Meerut        | Bhubaneshwar |
| Muzzafarnagar | Raipur       |
| Delhi         | Mumbai       |
| Gurgaon       | Pune         |
| Ghaziabad     | Ahmedabad    |
| Noida         | Vadodara     |
| Nagpur        | Kadapa       |
| Agra          | Nellore      |
| Jodhpur       | Chennai      |
| Alwar         | Dindigul     |
| Unnao         | Kochi        |
| Bhiwadi       | Bangalore    |
| Rampur        | Bhopal       |
| Bareilly      | Akola        |
| Gwalior       | Jhasi        |
| Jaipur        | Indore       |





# BOARD OF DIRECTORS



**Mr. Munish Kumar Aggarwal**

*Promoter, Chairman & Whole Time Director*

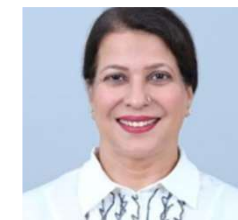
Aged 62 years, is the Promoter, Chairman & Whole Time Director of our Company. In his previous stint he was associated with transformer manufacturing Distribution Partnership Firm as a Partner in Jaybee Industries, Bathinda, Partner in Jaybee Industries Panchkula. Currently he is associated as a Director and majority shareholder of HMTD Engineering Private Limited, Mumbai and also been associated with our company as Director since incorporation. He has 35 years of experience in our own company and 12 years of experience as director in HMTD Engineering Private Limited, 17 years of experience as a partner in Jaybee Industries, Bhatinda, and 20 years of experience as partner in Jaybee Industries, Panchkula. He oversees the strategic growth initiatives, expansion plans and finance of the Company. Due to his rich & vast experience in the Transformer Industry, he also holds personal goodwill amongst reputed Customers and overseas Sales and Marketing



**Mr. Mudit Aggarwal**

*Promoter & Managing Director*

Aged 35 years, is the Promoter and Managing Director of our Company. He holds degree of Master of Science in Engineering Management Systems from Columbia University, New York City. He also completed Business Management (summer program) from Cornell University, Ithaca, New York. In his previous stint he was associated with HMTD Engineering Private Limited, Mumbai for short term project. Currently he has been associated as a trustee in Parkshala NGO, Noida and also been associated with our company as Director since 2012 and continues his association till date. He has over total 11 years of experience in our company and 6 months of experience in HMTD for short term project and 6 years' experience as a trustee in Parkshala. Being technically sound in both Engineering and Management, He oversees overall Business Operations of our company and is responsible for Product Quality, Operational Efficiencies, Business Development and Strategy Execution which includes purchase, production, logistics and sales strategies for our Products

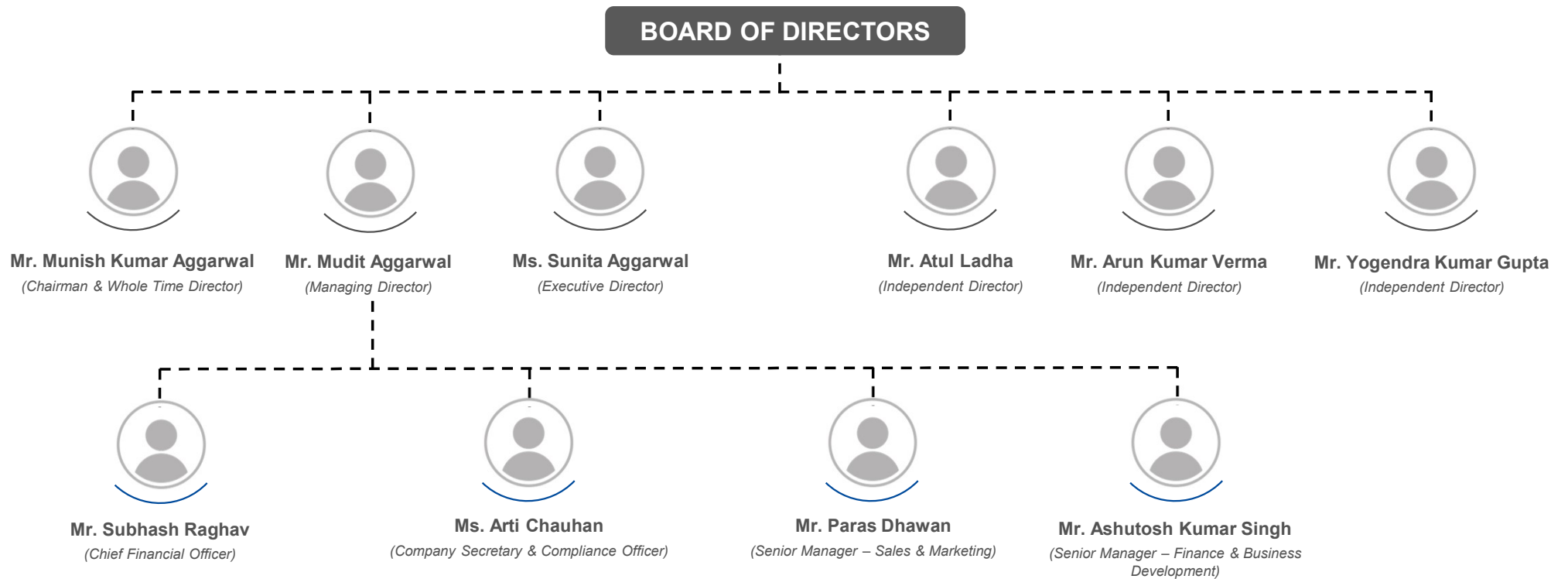


**Ms. Sunita Aggarwal**

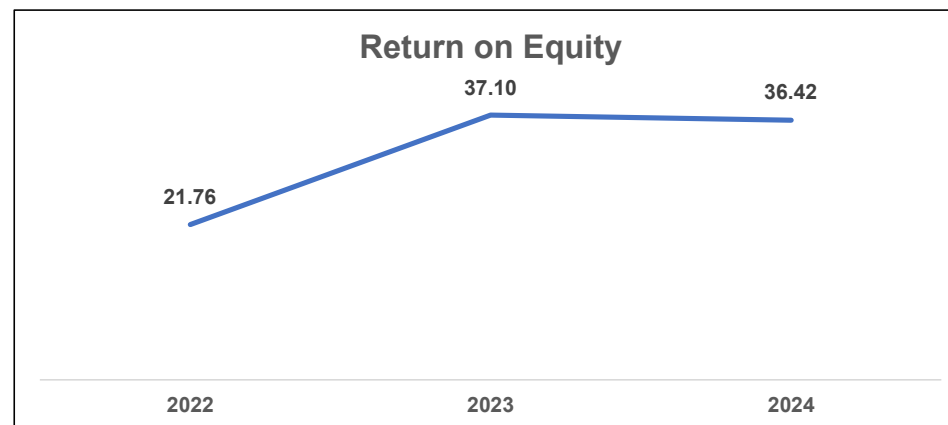
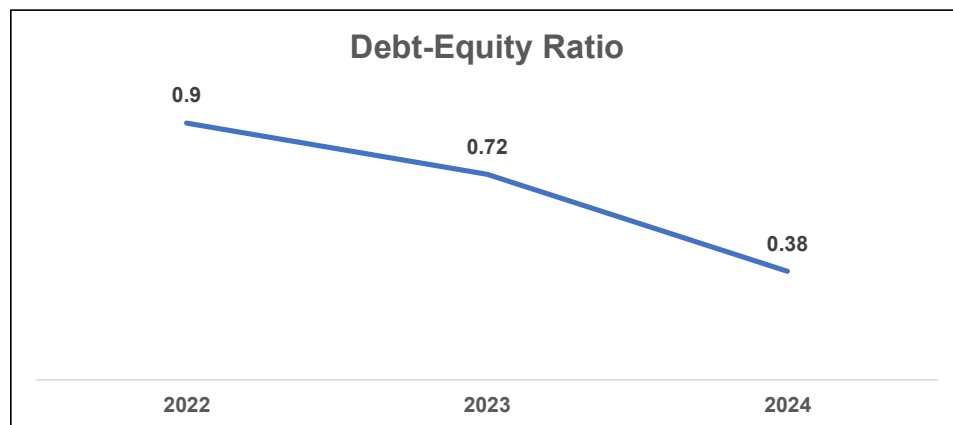
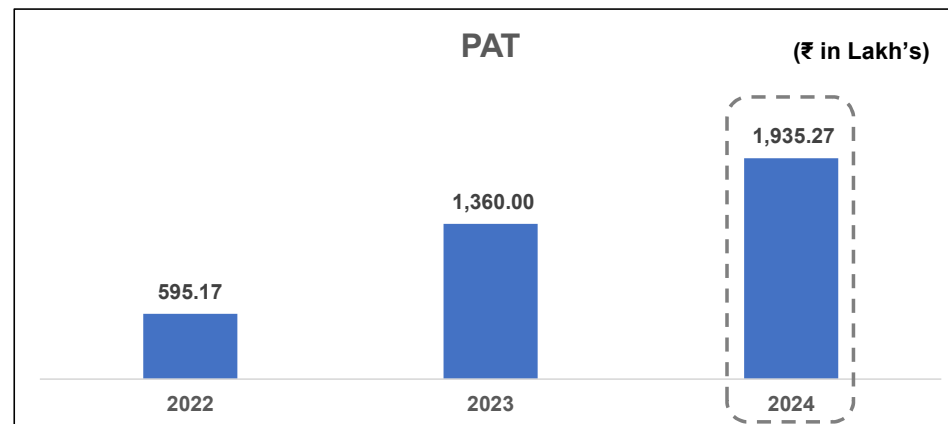
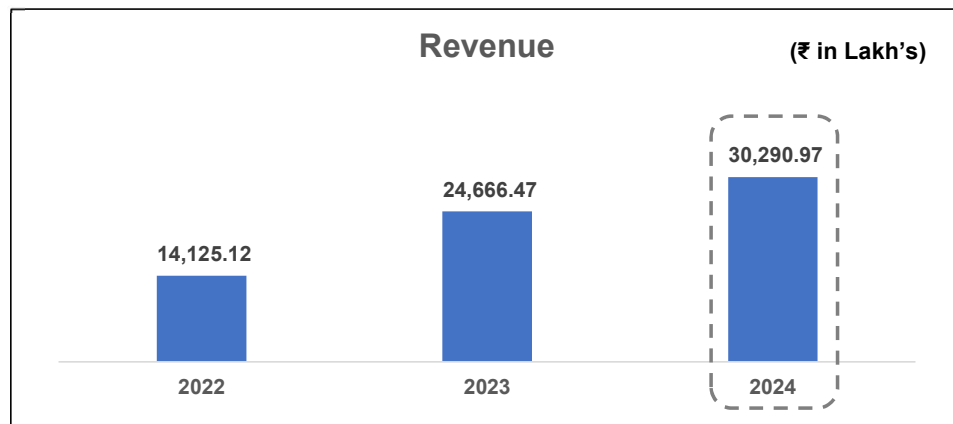
*Promoter & Executive Director*

Aged 59 years, is the Promoter and Executive Director of our Company. She holds Post-Graduate Diploma degree in Dress Designing from Punjab University. She was associated with our company as a Director since 1993 to 2019 and then again was appointed as a Director in 2023 and still in association as a Director. She has more than 26 years of experience in the field of Human Resources and Administration of our company.

# ORGANIZATIONAL STRUCTURE



# FINANCIAL HIGHLIGHTS



# BALANCE SHEET



All Figures are in ₹ Lacs, unless stated	2022	2023	2024
Share Capital	299.96	299.96	1,799.76
Reserves & Surplus	2,686.21	4,046.21	4,481.68
<b>Shareholder's Equity</b>	<b>2,986.17</b>	<b>4,346.17</b>	<b>6,281.44</b>
Long Term Borrowing	488.87	647.43	403.03
Long term Provisions	88.65	85.61	97.04
Total Non Current Liabilities	577.52	733.04	500.07
Short Term Borrowing	2,204.21	2,495.83	2,013.13
Trade Payables	3,536.81	2,973.53	3,981.25
Short term Provisions	20.42	30.62	122.45
Other Current Liabilities	189.59	318.38	192.99
Total Current Liabilities	5,951.03	5,818.36	6,309.82
<b>Total Equities &amp; Liabilities</b>	<b>9,514.73</b>	<b>10,897.58</b>	<b>13,091.32</b>
Tangible Assets	524.38	557.04	548.69
Intangible Assets	-	-	8.64
Capital Work in progress	-	-	254.75
Non-current Investments	369.75	369.75	369.75
Long Term Loans and Advances	-	-	143.17
Other non current assets	10.58	13.14	34.19
Deferred Tax Assets	68.73	71.66	86.83
Total Non Current Assets	973.45	1,011.58	1,446.01
Inventories	4,866.97	3,446.50	4,428.06
Cash and cash equivalents	471.79	823.19	571.92
Short-Term Loans and Advances	222.16	204.13	785.73
Accounts Receivables	2,744.39	5,198.02	5,419.66
Other Current Assets	235.96	214.16	439.94
Total Current Assets	8,541.28	9,886.00	11,645.31
<b>Total Assets</b>	<b>9,514.73</b>	<b>10,897.58</b>	<b>13,091.32</b>

# PROFIT & LOSS

All Figures are in ₹ Lacs, unless stated	2022	2023	2024
Revenue	14,125.12	24,666.47	30,290.97
Other Income	42.27	82.39	58.59
<b>Gross Profit</b>	<b>14,167.39</b>	<b>24,748.86</b>	<b>30,349.56</b>
COGS	11,300.99	20,722.13	24,999.22
Employee Costs	610.02	789.02	1,013.35
Other Expense	971.62	809.24	1,006.97
Depreciation	106.03	95.18	127.22
Finance Cost	420.11	501.29	595.48
<b>Total Expenses</b>	<b>13,408.77</b>	<b>22,916.86</b>	<b>27,742.24</b>
Profit before Excep.	758.62	1,832.00	2,607.33
Exceptional/ Prior Items	(13.88)	(11.52)	(1.84)
PBT	744.74	1,820.47	2,605.49
<b>PAT</b>	<b>595.17</b>	<b>1,360.00</b>	<b>1,935.27</b>

# ACCOUNTING RATIOS



Key Ratios	2022	2023	2024
Current Ratio	1.44	1.70	1.85
Debt-Equity Ratio	0.90	0.72	0.38
Inventory Turnover Ratio	4.29	5.93	7.69
Trade Receivables Turnover Ratio	5.54	6.21	5.71
Trade Payables Turnover Ratio	6.61	6.62	7.73
Net Capital Turnover Ratio	6.16	7.41	6.44
Net Profit Ratio	4.21	5.51	6.39
Return On Capital Employed	21.10%	34.55%	39.23%
Return on Equity (ROE)	21.76%	37.10%	36.42%



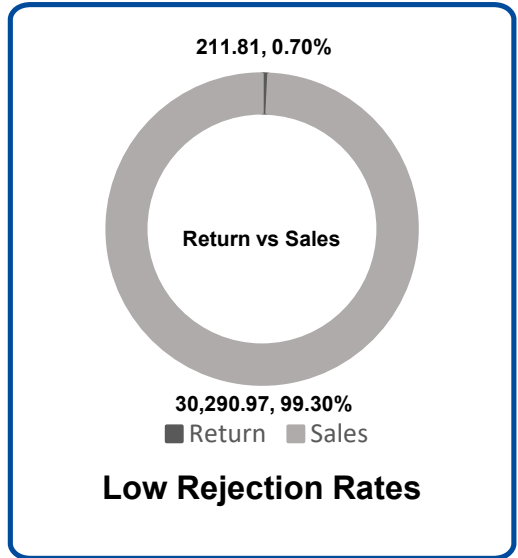
# INVESTMENT RATIONALE

**Quality Assurance**

ISO 9001 certified

Star Export House

**Targeted Sales, Marketing Initiatives**



**Long-Standing Client Relationship**

**Approved / Recognized For Supply To End Users**

**THANK YOU.....!!!**



**Jay Bee Laminations Limited**